

# Leverage our engineering talent, state-of-the-art engineering facilities, and custom OEM services.

For more than 20 years, our Computing & Networking Solutions Group has been helping companies bring their industrial networking and computing projects to life. When you work with MSI TEC, you'll get a dedicated engineering team with decades of experience helping OEM and manufacturing customers solve problems and get their products to market. We provide the engineering expertise, facilities, and hardware for the design, build and deployment of your product.

#### **COMPREHENSIVE** COMPUTING & NFTWORKING SOLUTIONS

#### NETWORKING SERVICES

Industrial Networking Services: network design, consultation, remote access, cybersecurity

### ENGINEERING CENTERS

On-site Technical Engineering Centers: Custom OEM Computing & Electro-Mechanical

## HARDWARE & DEVICES

Distributor of industrial networking, automation, and computing components and

#### **SOLUTIONS FOR INDUSTRIAL NETWORKING**

With over two decades of industrial Ethernet and IIoT experience, we have the knowledge and resources to handle your industrial networking and remote access projects, no matter how complex or challenging. Our networking services include designing and optimizing industrial networks, remote access and monitoring, cybersecuring and risk mitigation.

#### COMPUTING & ELECTRO-MECHANICAL ENGINEERING CENTERS

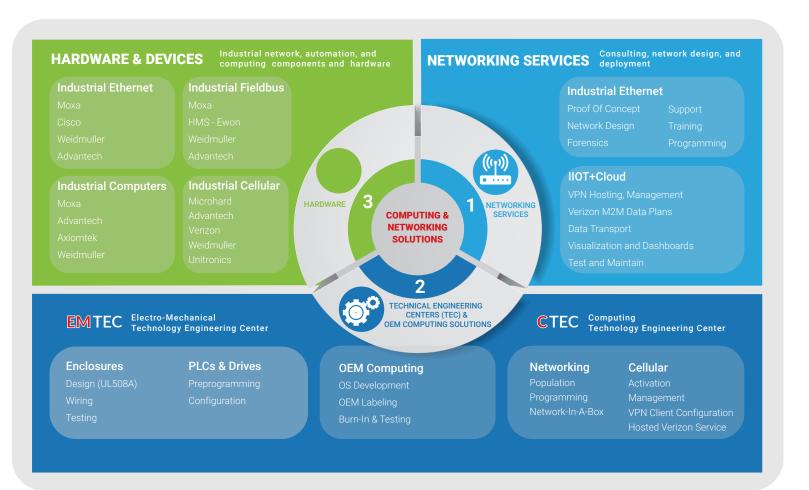
We have on-site, state-of-the-art technical engineering centers that are equipped to meet any computing, networking, mechanical, and electrical project requirements. Our OEM computing services include, custom image and BIOS configurations, burn-in testing and certification, labeling, packaging, and lifecycle management.

#### **COMPUTING AND NETWORKING HARDWARE PROVIDER**

Because we are partnered with world class industrial hardware manufacturers, we are able to provide rugged, industrial grade hardware and components with the highest quality standards in the industry. As a value-add distributor, we also provide engineering services, consultation, training and support.



# COMPUTING & NETWORKING SOLUTIONS





#### **UNBIASED PARTNER**

With MSI TEC, you have an unbiased partner with a wide range of competing vendors, so we can help you find the right solution for your project. As a preferred distributor for leading hardware partners, we serve as an extension of the manufacturer and your single point of contact for pre-sale and post-sale support. As local hardware experts, we're able to recommend the right tools for the job – and to help you be successful using it.

## CAPABILITIES



**Industry Training & Knowledge** 

Our team of engineers & technicians have extensive experience and industry knowledge, averaging 50 years of experience. They are also certified by Cisco, Moxa, Microsoft and more. When you work with MSI TEC, no matter the size of your project or purchase, you'll work with experienced engineers who can help you with product selection, engineering, programming, installation, and product training.



Industrial-Grade Hardware

Rugged, industrial-grade components and hardware built for harsh environments and extreme temperatures. Guaranteed long life cycles.



U.S. Based Support

MSI TEC service and support is based in the USA. We have engineering and sales offices across the west who are available for product support, training and trouble-shooting.



**Customer Driven** 

We are a solutions and service provider in the complete sense of the word. The driving force behind everything we do is to serve our customers and become a partner in your success.

#### Our clients exist in almost every industry including



Aerospace



Automotive



Machine Tool



Process & Discrete Manufacturing



Transportation



**竹** Energy



Food & Beverage



Medical Packaging



□ Semiconductor



and many others!

# TECHNICAL ENGINEERING CENTERS:

Helping you bring great designs to market.

If you're like most OEMs, your focus is on product development, staying ahead of the competition, and speeding up time to market. Dealing with computing hardware design and development is a distraction and a drain on resources. Turn to MSI TEC for help designing, configuring, building, and testing your product. Utilize our engineering talent and state-of-the-art facilities as an extension of your project:



#### **CTEC**

Our Computing Technical Engineering Center, or **C**TEC, offers custom computing, OS Development, OEM Labeling, Gold Imaging, and much more.

#### **EMTEC**

Electro-Mechanical Technical Engineering Center, or **EM**TEC, designs and builds control panels and enclosures, programs and configures PLCs and drives, and more.

We understand the impact that delays in product development can have on your project's bottom line. As a high-tech distributor, we have access to hardware and components from our manufacturing partners and can offer you the lowest prices. Using our technical engineering centers for design, assembly, manufacturing, testing and support lets you allocate your time and resources on innovation and product development.

# Electro-Mechanical Technical Engineering Center

#### **TEC** Services

#### COMPUTING

Custom embedded OS development Rapid prototyping Private Labeling Gold-imaging & Burn-in Testing

#### Networking

Population Programming Network-In-A-Box

#### Cellular

Activation Managed cellular provisioning Client VPN Configuration

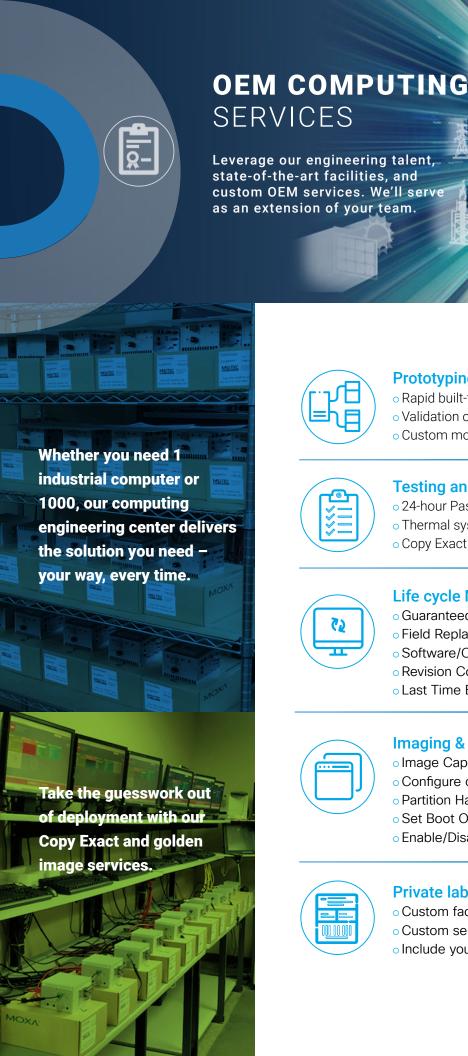
#### **PLCs/Drives**

Pre-programming Configuration

#### **Enclosures/Control Panels**

Design
Wiring
Testing
UL508A certified

msitec.com





#### **Prototyping Services:**

- Rapid built-to-order Prototyping
- Validation of your proprietary components
- Custom mounting and cable design



#### **Testing and Validation**

- o 24-hour PassMark Burn-In Test
- o Thermal system, software, & motherboard testing
- Copy Exact service



#### Life cycle Management

- Guaranteed hardware longevity
- Field Replaceable systems
- Software/OS Longevity
- Revision Control
- Last Time Buy Option



#### **Imaging & Bios**

- o Image Capture for Linux and Windows.
- Configure one custom image for repeat systems.
- Partition Hard Drive
- Set Boot Order of devices
- Enable/Disable I/O Devices



#### **Private labeling & Packaging**

- Custom face plates
- Custom serial number labels
- o Include your custom inserts to the system box



#### **INDUSTRIAL ETHERNET SERVICES**

- Proof Of Concept Leverage our experience when developing Proof of Concept. We can help with the design, build, testing and documentation.
- Network Design Our engineers have decades of experience designing and upgrading networks for industrial and critical infrastructure customers.
- o Training Education and training is an essential part of our networking services that begins from the very first planning meeting. At the end of the project, we provide training on monitoring and maintaining your network.
- o Support We provide ongoing support after every project or sale. Our in-house, U.S. based engineers are on hand to troubleshoot any issues that crop up and provide solutions.
- o Configuration Assist in programming your switches, routers, gateways, and network monitoring software

#### **IIOT + CLOUD SERVICES**

- VPN Hosting and managed private cellular networks Secure VPN technology that is off the public internet.
   Data collection to your facility or the Cloud of your choice.
- o Managed cellular provisioning, including monthly billing, data usage monitoring.
- o Data Transport We'll develop creative solutions to get your data from the edge to the cloud.
- Visualization Our software engineers can assist in developing dashboards and reports to visualize, analyze, and take action on your data.
- o Forensics Our network forensics services investigate the health and safety of your network to ensure it's performing correctly and is protected from cyber threats.
- Network Testing Our network and software engineers can develop network tests for stress, performance, latency, and cybersecurity.
- Maintain We can also develop a plan to maintain your network, IIOT and cloud systems to ensure their robust performance and longevity.



Explore What's Possible.

We understand the challenges our customers face with transitioning to a more connected industrial environment. It involves wrestling with legacy devices, configuring and managing numerous assets and devices, worrying about cyber security and industry requirements – all while continuing to produce product.

MSI TEC's Computing & Networking Solutions can help your transition to a more connected industrial environment. We offer a unique combination of industrial networking expertise (which includes deep expertise in OT (operational technology) and a product portfolio that includes industry leaders like Cisco and Moxa.

We bring decades of expertise and experience to your project, and can provide assessments and advisory services, as well as network design, proof-of-concept, product development, cybersecurity, VPN hosting, and much more.

# Services

#### **Industrial Ethernet Services**

- Proof Of Concept Design, build, testing and documentation.
- Network Design Design & upgrade networks
- Training Provide training on monitoring and maintaining your network.
- Support Provide ongoing support
- o Configuration Program switches, routers, gateways, and network monitoring software

#### **IIOT + Cloud SERVICES**

- VPN Hosting and managed private cellular networks
- Managed cellular provisioning
- o Data Transport to get your data from the edge to the cloud
- o Visualization Develop dashboards to manage your data
- Forensics Assess the health and safety of your network and protect it from cyber threats
- Network Testing Stress, performance, latency, and cybersecurity.
- Maintain Provide a maintenance plan for network, IIOT and cloud systems



#### **Industrial Computers**



Al Edge Computing Platforms



Compact, Fanless Industrial PCs



Industrial IoT Rugged Computers



Touch Panel PC HMI



Wide Temp Fanless Panels

#### **Industrial Ethernet**



Unmanaged Switches



Managed Switches



Ethernet Gateways & Protocol Conversion



Industrial Secure Router/ Switch Combo



Media Converters USB Ethernet, Fiber

#### Industrial Cellular/Wireless



Cellular Routers & Gateways



Wireless LTE Ethernet & Serial Gateway



Ultra-Reliable Wireless Backhaul



LoRaWAN Wireless Gateway



Wireless AP/bridge/client

#### Industrial Fieldbus



Ethernet Fieldbus Gateways



Fieldbus Gateway



M2M Gateway



M2M Device and Data



















#### **GET IN TOUCH**

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Computing & Networking Services Doc No. CTEC-CNS-Bro-2.5.2024

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